

Getting Your Home Ready for Showings

A printable checklist to help your home make its best impression on every buyer who walks through — from a licensed broker with 40+ years of experience.

Buyers decide fast, and they decide with their hearts. Your job is to give them a clean, bright, clutter-free space where they can picture their own life. Run through this before every showing. **Check each box as you go.**

1. Declutter & depersonalize

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| ☐ Countertops and surfaces nearly clear | ☐ Family photos and personal items put away |
| ☐ Closets thinned out so they look roomy | ☐ Fridge cleared of magnets and papers |
| ☐ Excess furniture removed to open up rooms | ☐ Highly personal decor neutralized |

2. Deep clean

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| ☐ Kitchen spotless (counters, sink, appliances) | ☐ Windows cleaned to let in more light |
| ☐ Bathrooms fresh and gleaming | ☐ Odors addressed at the source (not masked) |
| ☐ Floors, baseboards, and corners clean | ☐ Asked an honest friend for a "nose check" |

3. Light & space

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| ☐ All curtains and blinds open for natural light |
| ☐ Every lamp and overhead light on — even during the day |
| ☐ Burnt-out bulbs replaced; furniture arranged for easy flow |

4. Curb appeal & showing day

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|--|---|
| ☐ Lawn mowed, walkways swept, entry welcoming | ☐ Comfortable temperature set |
| ☐ Beds made, trash emptied, quick final tidy | ☐ Valuables & medications secured; ready to step out |

The secret is consistency. You never know when the right buyer will call, so build simple daily habits that keep your home show-ready on short notice. A few minutes each morning beats a frantic scramble later.

Want the full playbook for selling on your own?

The List It Yourself packet walks you through showings, offers, disclosures, closing, and everything else you need to sell your home yourself with confidence — specific to your state.

Get the Packet — \$147 · listityyourself.net